



DNP USERS GROUP

Member Fee Guide

December 2019

1 Background:

Although the DNP Users Group (DNP-UG) has continued to support many key initiatives, the leadership has concluded that our organizational structure of 100% volunteers was not sustainable. At the annual meeting in February 2019 a proposal to change the structure of the UG was approved by the members. We then entered a process of defining a new fee structure which was open and transparent with lots of opportunity for input from our members. The proposed fees were established to reflect the value brought by the DNP-UG when compared with similar industry bodies. This was followed by a vote by all members on a new fee structure concluding in July 2019. The vote was approved with good participation and by a wide margin.

2 DNP-UG Fee Structure 2020

DNP Users Group Member Fee Structure				
Category No. (See Note 1)	Member Category (See Notes 2-4)	Annual Fees	User Accounts (See Notes 6,7)	Notes
1	Individual	\$400	1	5,9
2	Water Utility	\$500	5	8,12
3	Small Muni/Coop	\$500	5	8,12
4	Large Muni/Coop (> \$500 million)	\$1,000	10	8,12
5	Small utility (< \$1 billion)	\$1,000	5	8,12
6	Large utility (> \$1 billion)	\$3,000	10	8,12
7	Micro vendor (0-\$1 million)	\$500	1	8,12
8	Small vendor (1-\$20 million)	\$1,000	3	8,12
9	Medium vendor (\$20 to 100 million)	\$3,000	5	8,12
10	Large Vendor (> \$100 million)	\$6,000	10	8,12
11	Vendor - revenue not declared	\$6,000	10	8,12
12	Academic (Student / Research)	\$1	1	5,9
13	Emeritus Member	\$0	1	5,9
Vendor Conformance Test Review (CTR) Program				
Member Option	Annual access fee. Additional project fees apply.	\$1,000	N/A	13
Non-Member Option	Per project access fee. Additional project fees apply.	\$7,000	N/A	14

All figures are in US dollars

3 Notes for the DNP-UG Fee Structure

1. The UG expects that members will correctly determine their membership category according to the criteria provided in the Fee Structure table above.



2. Membership categories for vendors and consultants/integrators are established based on the annual revenues that are associated with the use of or engagement with DNP3. A primary determinant would be the customer procurement specification and whether IEEE Std 1815™ or DNP3 has been specified as a requirement. In that case, the applicable revenues would apply in determining the member fee regardless of whether the devices themselves utilize DNP3 in that instance. Revenues that are not associated with DNP3 would not apply. This is viewed to be the fairest proxy for the number of devices supplied or deployed that use DNP3.
3. Membership categories for utilities are based on straight annual revenue.
4. Organizations may choose a category based on plant, business unit or corporation revenues.
5. Individual, academic and emeritus members will be listed by their name (and not company or institution) on the membership lists. Corporate members will be listed by their company name.
6. The DNP-UG retains Intellectual Property rights (e.g. copyrights) to all documents developed by the UG.
7. All members are granted the right to use of the number of copies of the documents specified in the “User Accounts” column of the Fee Structure table.
8. Corporate members are Category 2 through 11 and are granted multi-user access based on the number of Users Accounts included with their membership fee. Documents may be copied or distributed within the member company according to the number of User Accounts. For example, a medium vendor member may use up to five separate copies of the documents (total).
9. Individual, academic and emeritus members (Category 1, 12 and 13 respectively) are granted individual access to DNP-UG documents for individual use (only). In this case documents may not be copied or distributed to others.
10. The one exception to the document access limit is AN2018-001 where commercial use of the DER document (only) is granted when an individual fee has been paid (\$300). This exemption will apply until the structure is in place for individual document sales.
11. The Directors have approval to raise member fees, if necessary, per the US Social Security Cost-of-Living Adjustments at: www.ssa.gov
12. The DNP-UG recommends that once DNP3 implementations for new or updated products have been thoroughly tested using the latest UG Test Procedures (by either internal or third-party testers), vendors submit the applicable product(s) for review by the UG’s Conformance Test Review (CTR) program. The UG further recommends that this approach be clearly stated as a requirement in utility specifications as it has been shown to lower program risk by improving interoperability between different vendors devices and enhancing the overall quality of the implementation.
13. Optional annual fee for vendor members that provides access to the CTR program. Additional project fees apply.
14. Non-members may access the CTR program for a fee of \$7000 per CTR project. Additional project fees apply.



15. There is a separate Partner Program available for utilities that wish to further support the UG in general or specific programs and initiatives.

Note: The DNP Users Group is a California nonprofit mutual benefit Corporation, operating pursuant to United States IRS code 501(c)(6)

4 Membership Benefits

1. Basic Membership Benefits – available to all categories of members:
 - a. Access to Member Resource Center and all released UG documents including the latest versions of select IEEE standards such as IEEE Std 1815™. Also includes:
 - i. Guides (some are public domain)
 - ii. Security Notices
 - iii. Application Notes
 - iv. Technical Bulletins
 - b. Periodic notifications of document releases and other updates
 - c. Access to Discussion Forum
 - d. Participate (and Vote as applicable) in General Member Meetings. One vote per individual or company.
 - e. Opportunity to join and participate in Committees and Subcommittees
 - f. Access webinar updates and training opportunities (planned for 2020)
2. Premium Membership Benefits – available to companies that are members in Categories 2 through 11:
 - a. Increased number of User Accounts and related document access
 - b. Listing on our Implementors List including an optional link to your website
 - c. Listing on our Conformance Tested Product Area (upon successful completion of our Conformance Test Review process)
 - d. Permission to use our DNP Logo
 - e. Banner Ad on our website (fee applies)
 - f. Product Feature of the Month (fee applies)
 - g. Graphics may be included on the Product Listing
 - h. Brochures in our DNP booth (limit of one per company)
 - i. Access to the CTR program (additional fees apply)
 - j. Participate in Interoperability Plug-Fest (planned for fall 2020)
 - k. Additional benefits are under consideration



5 Transitional Membership Status in 2020

Existing membership categories will include the benefits as listed below in 2019 or 2020 until the membership expires and is renewed in one of the new categories.

	Basic Membership	Premium Membership
Annual Membership Fee (\$US)	\$300	\$1000
Access to Member Resource Center	✓	✓
Access to Discussion Forum	✓	✓
Participate in General Meetings	✓	✓
Username/Passwords	One	One + Five Associates
Listing in Implementors List	Unlimited; No hyperlink to Member's Web site	Unlimited; Multiple hyperlinks to Member's Web site
Listing in Conformance Tested Product Area	Unlimited; No hyperlink to Member's Web site	Unlimited; Multiple hyperlinks to Member's Web site
Permission to use DNP Logo	✗	✓
DNP Marketing & Advertising Support	✗	✓
Banner Ad	✗	✓
Product Feature of the Month	✗	✓
Graphics on Product Listing	✗	✓
Brochures in DNP booths	✗	✓

All fees in US dollars

6 Questions?

- Please contact us at: admin@dnp.org
- Use "Member Fee Guide - Question" in the subject line